



SPONSOR

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My name is Neal Smith, president of T. Neal Smith Builder, Inc. I am a third generation builder. My grandfather developed subdivisions and built spec houses in south and west Knoxville, TN. My father built spec houses and finished his career building custom homes. I worked with my father as vice president of his company for 13 years before starting my company in 1994. In 1994 I started building custom homes and doing remodeling. I found out that I had a knack for remodeling. My brother, Mike, has worked with me during this entire time. We are capable of going into any house and finding out what needs to be done and taking care of business. We have been blessed at having a father and grandfather that impressed into us that when you are working for someone they are entrusting you with their home. We take that part of the business very serious.

As soon as I became a licensed builder in the state of Tennessee I joined the HBA of Greater Knoxville. I joined the Remodelers Council. I was Remodeler of the Year in 1994. Remodels and Home Builders Association are all covered under the same association/ charter. In 1995, I was voted onto the Senior Officer Board of HBA of Greater Knoxville. I served as president in 1997 for HBAGK. After my tenure as president I left Knoxville, and came home to the Sevier County Home Builders Association. I have been President of this Association several times from 1994-2011. I have served on the State of Tennessee Board of Directors, as well as The National Association of Home Builder Board of Directors.

When you are a part of an Association I believe that you need to support it and work wherever you are asked. The home building industry has been very good to me and my family. Someone who has been on this journey with has been my wife Becky. We have been married since 1983. We have two children, a son Ryan, and a daughter Jessica. Without their support none of this would have been possible. We have been blessed to have two more children through marriage, our son Seth Baker, and our daughter Mari Bland Smith. We are waiting for grandchildren and I have been told we are going to have to keep waiting...any how?